

FAI AIR SPORT COMMISSIONS - BUDGET SUBMISSION FORM - 2013

Name of Commission : CIVL		ACTUAL	BUDGET	BUDGET
Currency : EURO		2011	2012	2013
INCOME :				
1.	TOTAL INCOME	59'225	46'450	46'250
1.1	Income from Members	0	0	0
	Subscriptions	0	0	0
	Arrears Subscriptions	0	0	0
1.2	Competition Revenues	39'170	36'200	36'000
	Sanction Fee - WAG	0	0	0
	Sanction Fee - World Champ	12'390	0	10'000
	Sanction Fee - Continental Champ	2'083	13'200	2'000
	Sanction Fee - ASC Challenge	24'697	23'000	24'000
	Host City Fee - World Series	0	0	0
	Sale of Championship Medals	0	0	0
	Other: Protest Fees, Online Contest	0	0	0
1.3	Commercial Revenues	20'055	10'250	10'250
	Merchandising (Textile, badges, pin's etc ...)	20'055	10'250	10'250
	Sponsors (Incl Value-In-Kind - VIK)	0	0	0
	TV / Media Rights	0	0	0
	Licensing - Royalties (Incl Equipment)	0	0	0
	Donations	0	0	0
1.4	Financial Income	0	0	0
1.5	Other Income	0	0	0
EXPENDITURES				
2	TOTAL EXPENDITURE	34'368	68'895	54000
2.1	Administration Expenses	9'980	15'900	15'000
	Salaries & Social Charges	0	0	0
	Staff Expenses	0	0	0
	General Administration	900	900	0
	Management Fees	9'080	15'000	15'000
	Depreciation	0	0	0
	Special Projects	0	0	0
2.2	Operating Expenses	21'045	51'680	36'500
	General Conference + NAC Meeting	0	0	0
	Executive Board + ASCP	0	0	0
	ASC Plenaries, Meetings & WGs	8'286	14'080	14'000
	Expert Groups	0	0	0
	Other FAI Bodies (SWG, FRTF, ...)	0	0	0
	WAG - World Air Games	902	0	0
	World Games & other Multi-Sports Events	0	5'000	0
	FAI - World Championships	10'165	1'500	10'000
	FAI - Continental Championships	0	11'100	3'000
	FAI - World Series	0	0	0
	FAI - ASC Challenges	0	0	0
	Other Events	0	0	0
	Development Programs	1'692	20'000	9'500
2.3	Marketing / Communication	3'343	1'315	2'500
	Merchandising	3'343	1'315	2'500
	Performance Awards & Diplomas	0	0	0
	Subscriptions to Associations	0	0	0
	Printing / Advertising / News	0	0	0
	Graphic Design	0	0	0
	Public Relations	0	0	0
	TV Production	0	0	0
2.4	Financial Costs	0	0	0
	Bank Charges	0	0	0
	Investment Management Charges	0	0	0
	Interest on Bank Loan (MSI Office)	0	0	0
	VAT non recoverable	0	0	0
2.5	Others	0	0	0
	Reserves	0	0	0
	Exceptional Charges	0	0	0
	Loss on Debtors	0	0	0

BUDGET GUIDELINES AND CALCULATION SPREADSHEET - REVENUES

Please find enclosed a detailed budget guidelines in 3 parts

PART 1				PART 2		
This part shows what each "budget line" is comprised of. For instance: "Merchandising" is revenues from textiles, pin's & badges, flags, videos, proficiency cards & certificates, etc ...				This part allows the detailed figures to be directly entered and to generate the Budget Report		
REVENUES				ACTUAL 2011	BUDGET 2012	BUDGET 2013
Budget Headings		Detailed Accounting Plan		Financial Details		
		Account N°	Designation			
1.1	Income from Members			0	0	0
	Subscriptions	300000	Subscriptions - VAT 0%			
		300100	Subscriptions - VAT 8.0%			
		300200	Declassification - Subscriptions			
	Arrears Subscriptions		Manual Extract of Late Payments			
1.2	Competition Revenues			39'170	36'200	36000
	Sanction Fee - WAG	310000	WAG - Sanction fees			
		310010	WAG - Bid fee			
		310020	WAG - Non Refundable Deposit			
		310040	WAG - reimbursement of expenses			
	Sanction Fee - World Champ	310050	Sanction Fee - World Champ	12390		10000
	Sanction Fee - Continental Champ	310060	Sanction Fee - Continental Champ	2083	13200	2000
	Sanction Fee - ASC Challenge	310070	Sanction Fee - ASC Challenge	24697	23000	24000
	Host City Fee - World Series	310080	Host Fee - World Series			
	Sale of Medals	320000	Championship Medals			
		320010	World Cup Medals			
		320020	Other Medals			
	Other: Protest Fees, Online Contest	330000	Protest Fee			
		330010	Online Contest			
		330020	Equipment Rental			
1.3	Commercial Revenues			20'055	10'250	10250
	Merchandising (Textile, badges, pin's etc .)	350000	Sales of Textile			
		350010	Sales of Pin's / Badges	0	250	250
		350020	Sales of Flag			
		350030	Sales of Videos			
		350040	Sales of other items			
		350050	Sales of ASC Proficiency Card / Certificate	20055	10000	10000
		350060	Sales of Airsport Medals			
	Sponsors (Incl VIK)	360000	Sponsoring Rights			
		360010	Corporate Patron programme			
	TV / Media Rights	370000	TV Rights			
	Licensing - Royalties (Incl Equipment)	375000	Licensing / Certification Fees			
	Donations	380000	Donations			
1.4	Financial Income			0	0	0
		686000	Revenue from Investments			
		687000	Revenue from Share			
		688000	Revenue from Obligations - Int. Fund			
		688500	Revenue from Obligations - FAI			
		689000	Gain of Foreign Exchange			
		685000	Interest from Creditors			
1.5	Other Income			0	0	0
	MSI Rental incomes	390000	Office rental			
	Records Claims	385000	Homologation of Records			
	Extraordinary Income	395000	Extraordinary Income			

BUDGET GUIDELINES AND CALCULATION SPREADSHEET - EXPENDITURES

Please find enclosed a detailed budget guidelines in 3 parts

PART 1		PART 2		
This part shows what each "budget line" is comprised of. For instance: "General Administration" is the total of several line of various Office Costs from Office Rent to IT Computing Cost		This part allows to directly enter the detailed figures and to generate the Budget Report		
EXPENDITURE		ACTUAL 2011	BUDGET 2012	BUDGET 2013
Budget Headings	Detailed Accounting Plan	Financial Details		
	Account N°	Designation		
2.1 Administration Expenses				
Salaries & Social Charges	500000	Gross Salaries	0	0
	500500	Social Charges	0	0
Staff Expenses	500600	Other Staff Expenses		
	500800	Training		
General Administration	600000	Office Rent		
	601000	Building Service Costs (Electricity, Maintenance, Cleaning)		
	601100	PPE Costs (Building Service - MSI)		
	601200	Insurance (Fire, 3rd Party)		
	601300	Office supply		
	601400	Telephone / Fax		
	601500	Internet Access / Line		
	601600	Postage - Bulk Mailing		
	601700	Postage		
	601800	Copy Machine		
	601900	IT Computing Cost (Maintenance + Hardware)	900	900
	601950	VAT not Refundable		
Management Fees	602000	Professional Services (Auditors, Legal)		
	602100	External Consultant	9080	15000
Depreciation	603000	Depreciation on Admin Buiding		
	603100	Depreciation Office Furniture & Equipment		
	603200	Depreciation Computer Equipment		
Office Projects	604000	Doping programme		
	604100	Europe Air Sports		
	604200	IT Development - Generic (Sporting Licences)		
	604300	Technology Development		
2.2 Operating Expenses				
General Conference + NAC Meeting	620000	GC - General Expenses		
	620100	GC - Expenses of FAI Officers		
	620200	GC - Expenses of FAI Staff		
Executive Board + ASCP	621000	EB & ASCP - General Expenses		
	621100	EB & ASCP - Expenses of FAI Officers		
	621200	EB & ASCP - Expenses of FAI Staff		
ASC Plenaries, Meetings & WGs	622000	General Expenses ASC Plenaries, Meetings & WGs	2309	2000
	622100	Expenses of ASC Officers	2342	7000
	622200	Expenses of FAI Officers (ASC President or EB Members)	3635	4820
	622300	Expenses of FAI Staff		4500
Expert Groups	623000	General Expenses		
	623100	Expenses of Experts		
	623200	Expenses of FAI Officers (EB Members)		
	623300	Expenses of FAI Staff		
Other FAI Bodies	624000	General Expenses		
	624100	Expenses of Experts		
	624200	Expenses of FAI Officers (EB Members)		
	624300	Expenses of FAI Staff		
WAG	630000	WAG - General Expenses		
	630100	WAG - General Expenses - test events		
	630200	WAG - Provision on debtor		
	630300	WAG - Expenses of FAI Officers	902	
	630300	WAG - Expenses of FAI Staff		
	630400	WAG - Expenses for ASC Officials		
World Games & other Events	631000	General Expenses		
	631100	Expenses - test events		
	631200	Expenses of FAI Officials		5000
	631300	Expenses of FAI Staff		
World Championships	632000	WC - General Expenses		
	632100	WC - Champ Medals	2980	3000
	632200	WC - Expenses of FAI Officials - Jury / Steward	7184	1500
	632300	WC - Expenses of FAI Judges		7000
	632400	WC - Technical Support / Logistics (eg: Trackers IGC)		
Continental Championships	633000	CC - General Expenses		
	633100	CC - Champ Medals		3000
	633200	CC - Expenses of FAI Officials - Jury / Steward		
	633300	CC - Expenses of FAI Judges		
	633400	CC - Technical Support / Logistics (eg: Trackers IGC)		
World Series	634000	WS - General Administration (incl Medals)		
	634100	WS - Marketing / Communication (incl. TV)		
	634200	WS - TD / Judges Costs / Officials		
	634300	WS - Transportation & Logistics		
	634400	WS - Technical Support (IT, Services)		
ASC Challenges	635000	ASC Ch - General Administration (incl Medals)		
	635100	ASC Ch - Marketing / Communication (incl. TV)		
	635200	ASC Ch - TD / Judges Costs / Officials		
	635300	ASC Ch - Transportation & Logistics		
	635400	ASC Ch - Technical Support (IT, Services)		
Other Events	640000	RBAR - Servicing Costs		
	640100	RBAR - Servicing Costs		
Development Programs	650000	Judges Training	1692	7000
	650100	IT Development - Specific (eg. Ranking Systems)		2500
	650200	Technology Development		9000
	650300	Safety Development		4000
				3000
2.3 Marketing / Communication				
Merchandising	660000	Purchase of Textiles	693	200
	660100	Purchase of Pins / Badges	0	1115
	660200	Purchase of Flags		750
	660300	Purchase of Videos		
	660400	Purchase of other items		
	660500	Purchase of ASC Proficiency Card / Certificates	2650	1000
	660600	Purchase of / Airsport Medals		
Performance Awards & Diplomas	661000	Purchase of GC Medals		
	661100	Purchase of S. Gökçen Medals		
	661200	Purchase of Diplomas		
Subscriptions to Associations	662000	Expenses to Attend Association AGM		
	662100	Fees to various Associations		
Printing / Advertising / News	663000	Events & Advertising Costs		
	663100	Newspaper / Subscriptions		
	663200	Printing Costs		
Graphic Design	664000	Development of Visual Identity		
Public Relations	665000	Gifts / Merchandise		
	665100	Expenses / Representation		
TV Production	666000	Media Consulting		
	666100	TV Distribution		
	666200	TV Production		
2.4 Financial Costs				
Bank Charges	680000	Interest & Bank Charges		
Investment Charges	681000	Account Management Fee		
Interest on Bank Loan (MSI Office)	680100	Bank Loan Interest (MSI)		
2.5 Others				
Reserves	695000	Attributions - WAG Reserve		
	695100	Reserve Dissolution		
Exceptional Charges	696000	Exceptional Charges		
Loss on Debtors	396000	Loss on Members Debt		
	396100	Loss on other Debtor		
	396200	Attribution - Provision for Debt		
	396300	Dissolution - Provision for Debt		